

Selling to the State Workshop



Are you interested in selling to State and Federal government organizations but don't know how to start?

Attend this free introductory seminar designed to give businesses an overview of contracting with state and federal agencies.

We will answer these questions:

- How is selling to the government different from the private sector?
- How do they make their purchases?
- How do I market my business to State and Federal agencies?
- How do the State and Federal M/WBE or Federal USDOT certifications help?
- Where do I start?

To register, contact:
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August 23, 2004
9:30am - 12:00pm

Location
SBA Tacoma Business Center
Bates Technical College
1101 Yakima Ave
Tacoma WA

Space is limited
Please register in advance

Presented by
Washington State Office of Minority
& Women's Business Enterprises
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Seminar & Workshop
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